

MedSolve Fact Sheet

Perspectives

Outsourcing: A Shift to Core Competencies

MedSolve provides medical group management solutions that enable physicians and other healthcare professionals to focus their efforts on patient-centered healthcare. We do this by:

- Taking on the time-consuming administrative and processing tasks while you retain overall control of your practice
- Providing more efficient accessing and processing of vital information to improve outcomes and overall reimbursement
- Advising you on how to best run your business based on our years of experience managing practices across the spectrum of specialties
- Managing the business of healthcare while you focus on patient care

Our clients maximize practice income by spending more time on the highest income producing and most important part of their practices – treating patients - while MedSolve provides the business solutions. This adjustment in philosophy allows MedSolve to manage what is “context” for a physician and allows doctors to focus on patient-centered healthcare or what is “core” to them.

Do what you do best and outsource the rest to us so we can help maximize your profitability. It’s what we do every day. *The health of your practice is our business.*

Measuring Results & Shared Outcomes

Since our founding in 1996, MedSolve has developed the operating infrastructure and track record that now makes us a leading management services organization. We measure results by the track record of our clients, which is why we have an over 90% renewal rate for our services.

Our growth is tied directly to the success of our clients, and is the foundation of our shared outcomes philosophy. Every MedSolve associate is schooled in this philosophy, and understands the work they perform has an immediate and measurable impact for our clients while providing the highest levels of customer service for their patients.

Delivering Value

MedSolve delivers value by understanding the individual needs of our clients. We do this by treating each client as a unique entity requiring specific solutions, and applying healthcare expertise to increase the performance of our clients’ businesses. MedSolve’s healthcare professionals apply real-world experience in delivering the best total solution for each client every day.



To learn how MedSolve can help increase the performance and profitability of your practice, please contact Mark Purowitz at 800.639.7699 or mpurowitz@medsolve.com

Solutions & Capabilities

Medical Group Management Services - Customer Choice

MedSolve was established in 1996 by a diverse team of healthcare professionals who understood the pressures brought on by managed care. MedSolve’s proven results stem from successfully providing a complete yet flexible practice management solution to a spectrum of healthcare specialties. These services include:

- Registration & Charge Entry
- Billing & Collections
- Practice Management Consulting
- Practice Management Software and Technology Services
- Credentialing and Compliance
- Accounting and Tax
- Human Resource Administration

MedSolve distinguishes itself in the medical group management arena by providing a full spectrum of services that can all be customized by the needs of our customers depending on their appetite for outsourcing.

Application Service Provider for Medical Practice Management Software

As an Application Service Provider, or ASP, MedSolve has woven together “best of breed” third party and proprietary software to create a service-based architecture covering:

- Practice Management, including Scheduling and Registration
- Revenue Cycle Management, including Billing and Collections
- Electronic Medical Records
- Labs, including Prescription Initiation and Pharmaceutical Ordering
- Document Management & Workflow
- Electronic EOBs

MedSolve continuously forges strategic alliances that enable our clients to take advantage of the best technology available in the market. Our ASP services provide physician practices with a full technology suite and integrated capabilities without the need for large capital investment.

Investing in Technology

We can help to create a variable cost structure and enable you to utilize technology sooner than you would have thought possible – all at a much lower total cost of ownership for your business. Since we can run your technology like a utility, this allows you to pay as you go rather than incur huge up-front costs.

The health of your practice is our business®